In the heart of Industrial electronics
We drive the sustainable success of our customers

- More than 50 years of experience in Engineering and manufacturing Industrial Electronics
- One of the largest service providers in global Industrial Electronics scene
- Financially solid and profitable with growth rate of 12% a year
- Balanced customer portfolio
- High ethical conduct based on Enics’ values
Enics facilities around the world

8 plants in Europe & Asia
- Volume units in China, Estonia and Slovakia
- Proximity units in Finland, Sweden and Switzerland

Headquarters
- Zürich, Switzerland

~3700 employees
Mission
We drive the sustainable success of our customers.

Vision
We deliver the best customer experience and uncompromised reliability in industrial electronics.
Our Values

- Customer
- Respect
- Responsibility
- Success
- Innovation
Customer

We actively seek better understanding of customers business and their needs. We understand the urgency to fulfil customer requirements. We work continuously for building long term partnerships.
Respect

We believe in listening, open dialogue and constructive feedback, based on respect for other people and different cultures. We create a culture of openness and trust.
Responsibility

We conduct our business based on mutual trust, reliability, transparency and accountability for our actions. We support each other to take and manage broader responsibilities. We act with integrity and in compliance with law.
Success

We base our success on professional expertise and outstanding performance. We together create an environment that secures the achievement of our ambitious business targets and personal growth.
Innovation

We are always ready to challenge ourselves, in order to learn, renew and improve. We value creativity, new ideas and adaptability.
Milestones in Our Growth

- EMS since 1980’s
- Acquisition of Malmö & Västerås sites in Sweden
- New site in Nova Dubnica, Slovakia
- Strengthening Engineering Service through acquisition in Finland
- New site in Suzhou, China
- Enics becomes a half billion EUR company
- Acquisition of PKC Electronics

- OEM heritage since 1968
- Management Buy-Out --- Enics starts up a new production site in Elva, Estonia
- Enics takes over after sales services in Switzerland --- Start up operations in Beijing, China
- Establishing Sourcing Office in Hong Kong
- Enics joins United Nations Global Compact
- Enics became a half billion EUR company
Net sales
Our average annual growth rate of net sales is 12%
Purposeful together

**Megatrends** shape the world and drive growth in **Industrial Electronics**

**People**
- **Urbanization**, new cities, shift in geographical balance
- Growing & aging **population**
- Health, Well-being, safety & security and **Comfort in Life**
- **Social innovation**

**Smart, Green & Safe**
- **Infrastructure**: power, water, transport, buildings, internet of things ...
- **Technology**: efficiency, productivity, safety, security, reliability, digitization, connectivity, convergence, innovations towards zero

**QUALITY of LIFE**
- Safety, security, comfort, health and well-being in a clean environment for the people in the world
- High-quality solutions for the whole lifecycle
- Reliability, safety, sustainability, traceability etc.
- Easy business partner bringing comfort and freeing time & resources
- Long-term partnership
- Increased competitiveness
- Fair treatment, safe and healthy workplace and overall good working conditions for our employees
- Acting according to our Values and Code of Conduct
- Improved wealth and standard of living
- Corporate & Social Responsibility (CSR)
Industrial electronics
as a specific set of characteristics

**Products and technology**
- Quality & reliability
- Durability in rough conditions
- Local adaptation
- Long life-cycle; up to decades
- System level complexity
- Wide range of technologies
- Sustainability

**Impact on the world**
- Accessible well-being
- Reducing environmental impact
- Enhancing comfort of life
- Increasing safety & security
- Sustainable innovation

**Business and commercial**
- Business-to-business
- Globally operating OEMs in selected verticals
- Long-term partnership
- High mix / low volume
- Engineering-driven
- In the core of industrial applications
- Code of Conduct
Meeting customer needs in digitalization

- **Collaborative communication platform**
  Transforms the way of managing customer’s product portfolio
  - Comprehensive data analytics for test data
  - Automated reporting for manufacturing KPIs
  - Professional & sustainable product lifecycle management
  enicslife.enics.com

- **Assembly Automation**
  Providing our customers flexibility and efficiency with high volume, and high-mix assembly automation.

- **Testing Automation**
  For mid-range volumes or fully automated testing lines for high volumes. Testing automation provides flexibility in delivery and quality assurance.
Selected reference customers

ABB

- BOMBARDIER
- Gambro
- Honeywell
- Roche Diagnostics

- AXIS
- Dentsply Sirona
- Detection Technology
- DOMINO
- Eaton
- ENSTO
- Leica
- NuTecH
- Schneider Electric
- TOMRA
- VAISALA
Uncompromised ethical conduct

We follow and act according to the principles of the United Nations Global Compact

Meeting the UNGC responsibilities in the areas of human rights, labor, anti corruption, environment are of great importance for us.

We require our suppliers to take sustainability seriously

We conduct the following environmental initiatives:
- Recycling (Enics Eesti recycling awards)
- Waste reduction
- Enics’ lifecycle services

We select our customers based on their sustainability act

Many of our customers’ business is to reduce environmental impact, increase safety and security, comfort in life (waste management, energy management, ...)

We take part in charity

Recycling (Enics Eesti recycling awards)
Waste reduction
Enics’ lifecycle services

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True partner with focus and vision

**Quality**
Product reliability, performance, certificates, experience ...

**Trust**
Strategic match, skills, customer understanding, experience, financial stability, reputation ...

**Responsibility**
Values, respect, code of conduct, UN Global Compact, environmental awareness, social responsibility ...

**Focus**
Clear strategy, focus on Professional Industrial Electronics

**Delivery**
Delivery accuracy, productivity, global presence, logistics, flexibility, time-to-market ...

**Innovation**
Values, Enics Life - collaborative web portal, out-of-the-box ideas, can-do attitude, low-mid volume robot testing, ...

**Cost**
Total cost, asset management, efficiency improvements, cost competitiveness.

**Care**
Customer care, responsiveness, open communication, dedicated account management, single point of contact, customer focus team ...
Enics Management Team

Elke Eckstein
President and CEO

Petri Suikkanen
SVP and CFO

Petri Helin
SVP Supply Chain

Susanna Kohisevankoski
VP HR and Communications

Dirk Zimanky
SVP Market Execution

Kristian Federley
VP Engineering and Technology

Mikko Lassas
VP Operations