



@ENICS

**We Are Your
Service Solution
Provider**

Enics Company Presentation
June-July 2010

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1. Company Overview

2. Key Strategy

3. Values



Global Presence for Your Value Chain

Enics means:

- Electronics Manufacturing Services (EMS) for Industrial (IE) and Medical Electronics customers
- Experience since 1970's (Management Buy-Out in 2004)
- Sales 2009 MEUR 271
- Approx. 2400 employees in 7 plants in two continents (Asia & Europe)
- Headquarters: Zurich, Switzerland



Global Presence Today



Leading Player in Industrial EMS

Global EMS top 30

2008

EMS rank	Company	Sales 2008 (Meur)
1	Hon Hai	42 056
2	Flextronics	22 524
3	Jabil	8 695
4	Celestica	5 218
5	Sanmina-SCI	4 652
6	Elcoteq	3 446
7	Venture	1 821
8	Benchmark	1 760
9	Universal Scientific Industrial (USI)	1 401
10	Plexus	1 251
11	Zollner	714
12	SIIX	610
13	Beyonics Technology	596
14	UMC Electronics	527
15	Kimball	491
16	AsteelFlash	414
17	Enics	339
18	3CEMS	324
19	VIDEOTON	319
20	TT EMS	311
21	Integrated Microelectronics, Inc.	300
22	Wond's	281
23	Kitron	275
24	CTS Corp	271
25	Creation Technologies	262
26	PartnerTech	258
27	WKK Technology	258
28	Surface Mount Technology	258
29	Neways	243
30	Scanfil	219

Global IE EMS top 30

Company	Industrial 2008 (Meur)	
1	Flextronics	1 577
2	Jabil	522
3	Benchmark	352
4	Enics	332
5	Zollner	271
6	Sanmina-SCI	212
7	Plexus	200
8	Venture	200
9	Celestica	157
10	PartnerTech	150
11	AsteelFlash	128
12	SMTC	118
13	Universal Scientific	115
14	Creation Technologies	102
15	EN ElectronicNetwork	102
16	Surface Mount	97
17	Connect Systems Int'l	96
18	NOTE	94
19	Kimball	89
20	Escatec	88
21	SVI	85
22	Scanfil	83
23	Neways	82
24	Epic Technologies	71
25	VIDEOTON	67
26	MC Assembly	63
27	Kitron	61
28	CTS Corp	57
29	Wong's	56
30	Incap	54

Source: 2008 data from MMI, annual reports, company websites; ODMs excluded

Milestones in Our Growth

1968 The units, now forming Enics, have experience in Industrial Electronics since 1968

June 2004
Enics starts up a new production plant in Elva (Southern Estonia)

April 2004
Enics completes buy out of Elcoteq Industrial Electronics division

January 2005
Acquisition of Ahltronix

March 2005
Acquisition of a part of ABB Västerås operations

August 2005
Acquisition of Enermet's Jyskä operations

June 2005
Acquisition of two Flextronics plants in Sweden

October 2005
Acquisition of Assets from Elcoteq in Beijing

January 2006
Enics Beijing facility was officially inaugurated

September 2006
Enics takes over activities from ABB Switzerland

April 2006
The fourth extension of Enics Elva is completed

October 2007
Acquisition of assets in Nova Dubnica, Slovakia

February 2009
Enics acquired Industrial Electronics Service Unit from Sweco

February 2008
Enics Hong Kong Sourcing Office established

Why Us?

- Our focus is on industrial and medical electronics
- We understand our customers and their needs
- We offer global presence combined with customer proximity
- We provide full lifecycle services
- We are superior in Sourcing and D/SCM
- We reduce your complexity thanks to seamless integration with customers and suppliers



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Stairways to Common Success

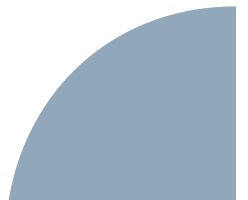
Vision

- World-leading EMS provider in Industrial & Medical Electronics

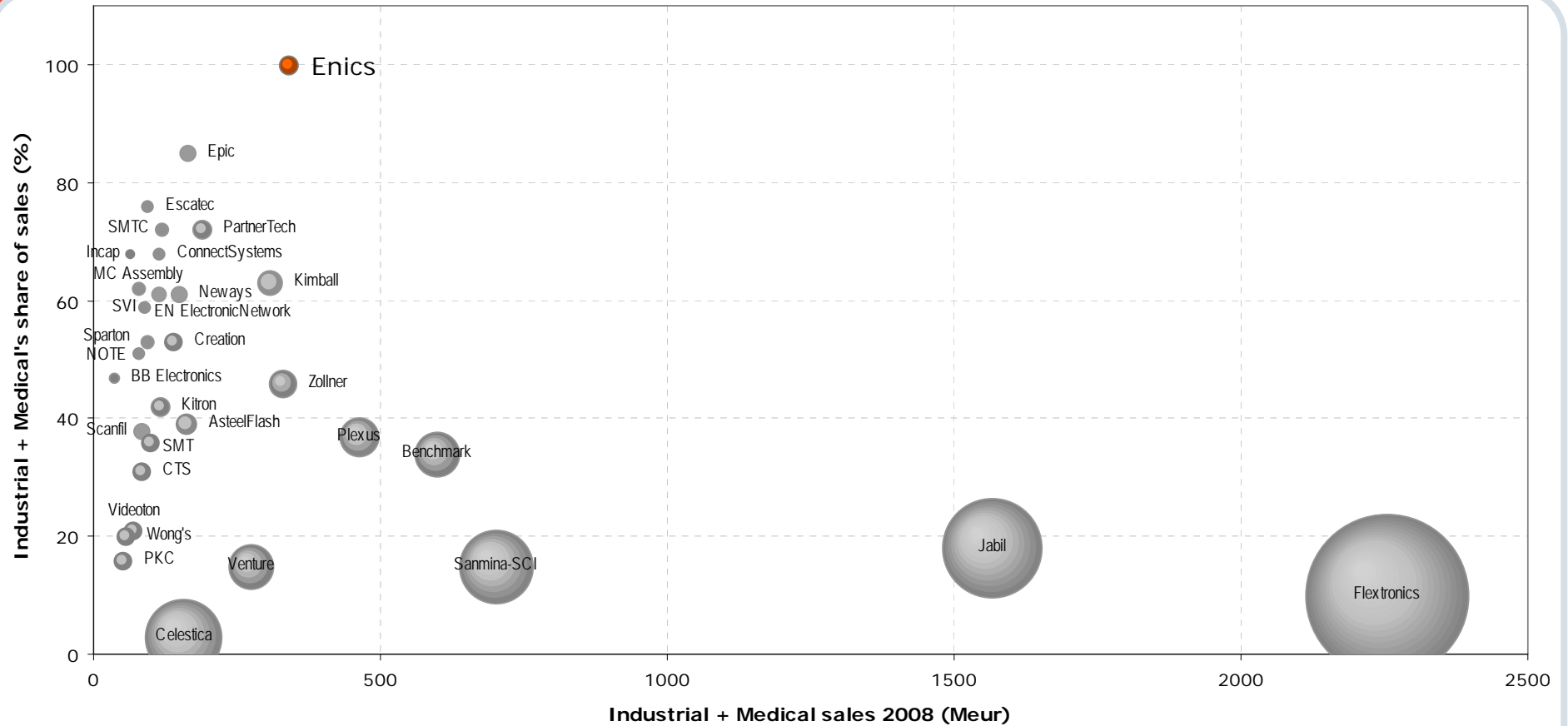
Mission

- Delivering innovative lifecycle solutions in electronics globally integrating into industrial and medical customers' value chains.

EMS = Electronics Manufacturing Services



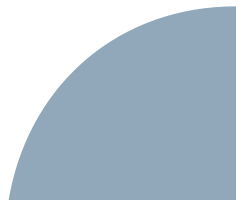
Enics is the Only Pure-Play EMS



Source: MMI 3/2009 and 4/2009 + competitors' annual reports. Size of bubble represents company size

We are Clearly Focused

- **Energy**
Generation, Transmission, Distribution, Renewable energy
- **Transportation**
Railway, Construction, Infrastructure, Marine, Traffic control, Cargo handling
- **Building**
Elevators & Escalators, Safety & security, Controlling, Metering
- **Automation**
Factory automation, Process automation, Robotics, Motion control & drives
- **Instrumentation**
Measurement, Testing, Screening, Observation
- **Medical**
Imaging, Diagnosis, Treatment, Monitoring, Life-Support

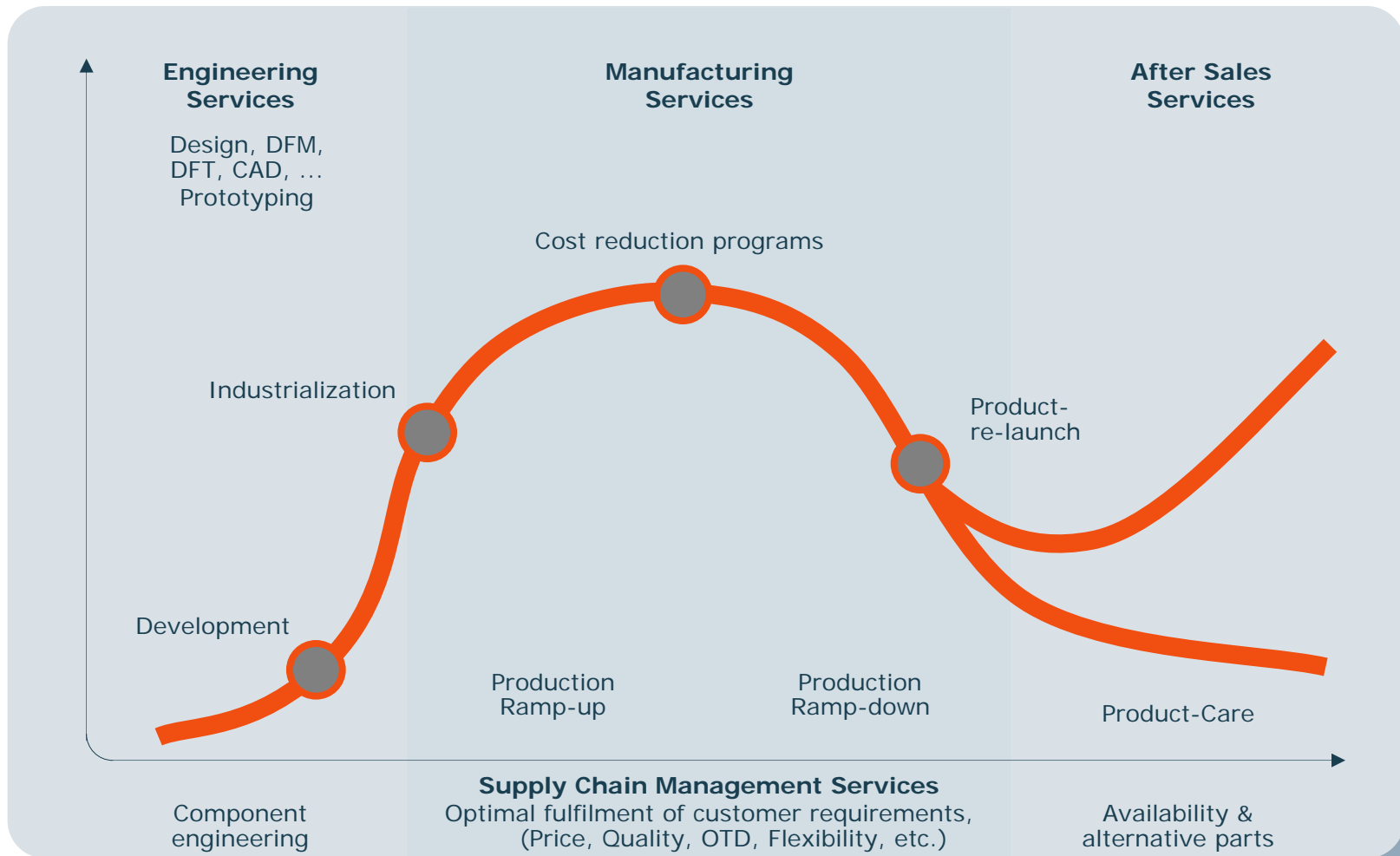


Proven Track Record in Medical

- ISO 13485 certificate since 2003
- ISO 9001 certificate
- Experience of PCBA manufacturing of Medical products since mid 90's
- 7 Medical customers today
- ~ 100 different Medical Product types/PCBA's
- FDA competence according to QSR 21 CFR Part 820 for Medical devices



Services We Offer



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Our Values Secure Success

Our values form the foundation of behavior and significantly influence decisions and actions in all relationships with business partners, personnel, society and nature.

We base our daily business on our values:

Customers

Respect

Responsibility

Success

Innovation



Our Values Secure Success

Customers

We actively seek better understanding of customers business and their needs. We understand the urgency to fulfil customer requirements. We work continuously for building long term partnerships.

Respect

We believe in listening, open dialogue and constructive feedback, based on respect for other people and different cultures. We create a culture of openness and trust.

Responsibility

We conduct our business based on mutual trust, reliability, transparency and accountability for our actions. We support each other to take and manage broader responsibilities. We act with integrity and in compliance with law.

Success

We base our success on professional expertise and outstanding performance. We together create an environment that secures the achievement of our ambitious business targets and personal growth.

Innovation

We are always ready to challenge ourselves, in order to learn, renew and improve. We value creativity, new ideas and adaptability.



enics

Your Best Possible Partner in
Industrial and Medical Electronics

Check our latest news www.enics.com